

ARABLAB

The Expo 2012

The International Show for Tomorrow's Technology

26TH – 29TH MARCH 2012
DUBAI INTERNATIONAL EXHIBITION CENTRE, UNITED ARAB EMIRATES

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Show Preview

by Gwyneth Astles

In March, Dubai once again plays host to the analytical industry's powerful annual trade show – ARABLAB. The No 1 show for everyone involved in the global science business provides exposure to buyers and distributors from more than 80 countries on all six continents, gives access to the world's petrochemical sector, and offers an introduction to the world's biggest biotechnology market.

The show has again recorded substantial growth, not only in the Middle East but throughout the world. With further hall space added for the 2012 event there are even more opportunities for sellers and buyers to meet and discuss the latest products and services.

A Global Opportunity

Attracting buyers, specifiers, end-users and distributors from some 85 countries, the show is firmly established as the industry's only selling and networking event to cover all of the important growth markets of the Middle East, China, the Indian sub-continent, south-east Asia and Africa. Some 85% of visitors come from outside Dubai, 65% from outside the UAE, 26% from the GCC countries, and 16% from the MENA region. 60% of the business conducted at ARABLAB is from outside the Middle East region.

Little wonder then that ARABLAB, now in its 29th year, is regarded by the industry as one of its most influential annual events. Divided into five main sectors – MediLab, BioLab, PetroLab, EnviroLab and NanoLab – and focussing on Clinical Diagnostics, Environmental Sciences, Drug Discovery & Development, Forensics & Security, Biotechnology & Life Sciences, Energy & Petrochemicals, Agriculture & Food, Research & Development, Instrumentation, Nano Technology,

Laboratory Technology, Measurement & Testing and Robotics & Automation, ARABLAB draws some 10,000 visitors

from industry, academia and governments on all six continents, providing a unique showcase for the more than 800 exhibitors who regularly attend.

ARABLAB is not only an unequalled platform for the latest developments and innovations in the field of laboratory and instrumentation equipment but also provides an invaluable forum for industry leaders involved in medical, petroleum and environmental research and analysis, laboratory automation, and data process management. All the industry's foremost companies are exhibiting – some 200 of which are actively looking for distributors – and this year more national groups than ever before will be participating.

The organisers offer a wide range of support services to exhibitors, including stand design and building, direct mail and email marketing services, and website design. Exhibitors are invited to submit news releases for inclusion in the exhibition website's media section.



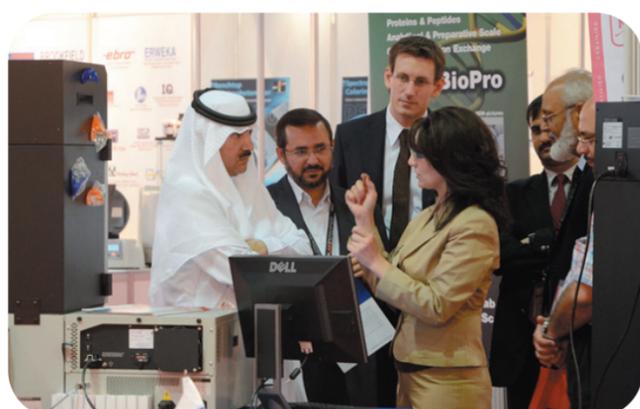
Comprehensive Seminar Programme

Complementing the exhibition itself is ARABLAB's packed seminar programme which, with more than 80 dedicated sessions – there are some 25 targeting the BIOLAB sector and 20 especially for PETROLAB – offers unrivalled opportunities to gain information about all the most recent developments. Visitors to ARABLAB are invited to attend seminars free of charge.

About Dubai

And where better to host an event for one of the world's most innovative industries than in one of the world's most innovative cities? Dubai's location at the crossroads of Asia, Africa and Europe makes for easy accessibility which, together with its investment in a modern infrastructure and its relaxed and luxurious lifestyle accompanied by the very highest standards of service and facilities, has helped it become the undisputed transport, business, leisure, entertainment, shopping and sports hub of the dynamic Middle East region. Whilst a (literal) highspot for many visitors is Burj Khalifa, the world's tallest building, Dubai also offers magnificent beaches, superb watersports,

exciting desert safaris, some of the world's largest shopping malls, major international sporting events, and dining opportunities that, in addition to the excellent local dishes, feature the finest cuisines from around the globe.



Where and When

ARABLAB is held at Dubai International Convention & Exhibition Centre's Sheikh Saeed Halls, the newest in the complex, which offer improved facilities for exhibitors and visitors, as well as giving even easier access from Dubai's new metro system.

ARABLAB is open from 10.00am to 6.00pm from 26th to 29th March 2012. Visit the website www.arablab.com for the very latest updates, list of exhibitors, product categories, seminar schedule, accommodation, and general information about Dubai.

A cross-section of some of the products and exhibitors that will be on display this year are featured over the following pages.

A KRÜSS OPTRONIC GMBH

P3000 – Krüss launches its new digital economy polarimeter.

A Krüss Optronic are very proud of their Polarimeter P8000 –

because it's the fastest polarimeter worldwide! Krüss developed a high-speed measurement that reduces measuring time to just one second irrespective of the angle of the sample.

The P3000 operates just as fast as its big brother. An intuitive touch screen with basic functions has been implemented as well.

For some industries, for example the sugar industry, which don't need more than two digits after the decimal point and perform standardised measuring, the P3000 is excellent value for money.

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Web: www.kruess.com



STAND 512

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The unique product flexibility and scalability positions Autoscribe as the preferred choice for many sectors, providing the environmental, healthcare, pharmaceutical and veterinary industries with genuinely configurable solutions to match each customer's specific requirements and changing business needs.

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STAND 1758

CDS ANALYTICAL

CDS Analytical is a leading manufacturer of GC and GC-MS injection systems including thermal desorption, purge & trap, pyrolysis and headspace. CDS expands the applicability of the GC platform by allowing solvent free analysis of organic solids, liquids and trace level VOC's in any matrix including air, water and polymers.

New this year is a micro-reactor pyrolyser which allows the analysis of oil and biomass samples at elevated temperatures and pressures using a heated catalyst bed and built-in GC/TCD. Also being displayed is a waters/soil Purge & Trap auto sampler and a model 9350 near-real time thermal desorber.

Email: sales@cdsanalytical.com
Web: www.cdsanalytical.com

STAND 1024

ADAM EQUIPMENT

Adam Equipment is a leading global provider of precision balances and scales for the lab, education, industrial, retail, medical and jewellery markets.

Since 1972, Adam has supplied professionals with quality balances and scales for applications including weighing, counting, price calculating, and inventory control. Adam's product quality reflects the company's commitment to customer satisfaction and user-focused product development.

The Company remains true to its mission of creating balances and scales that offer the winning combination of speed, performance and value. Headquartered in England, Adam has offices in the United States, South Africa, Australia and China. For more information, visit their website.

Email: sales@adamequipment.co.uk
Web: www.adamequipment.com

STAND 345

BIBBY SCIENTIFIC LTD

Bibby Scientific Ltd is a UK manufacturer of laboratory products.

With four internationally recognised brands Stuart, Techne, Jenway and Electrothermal, Bibby Scientific offers an excellent level of quality, service and support.

Stuart offers a comprehensive range of benchtop science equipment. The entire range is protected by BioCote antimicrobial protection.

Techne is a world leader in the manufacture of temperature control and essential equipment for life science, research, general laboratories, calibration and industrial applications.

Jenway offers a range of analytical instrumentation such as electrochemistry products, spectrophotometers and flame photometers.

Electrothermal are market leaders in heating mantle design and manufacture.

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Web: www.bibby-scientific.com

STAND 134

DANI INSTRUMENTS SPA

Dani Instruments is the only European company designing, manufacturing and marketing scientific instruments. The company provides total solutions, ranging from instruments, software, consumables, and implementation of customised systems to technical support, customer care, and technical trainings.

The aim of the company is to satisfy customers' expectations by offering outstanding products for environmental, pharmaceutical, chemical, petrochemical, food, flavour and fragrances applications. The high quality of the products is the result of the continuous investment in research and development committed to the most advanced technology.

The product line includes: high resolution GC suitable for Fast GC, a complete line of injectors and detectors, a TOF-MS, automatic systems for sample prep, GC Turn-key analysers, data acquisition and processing software, GC columns and consumables. DANI is also actively engaged in the development of custom configurations for special applications.

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Web: www.danispa.it

STAND 750

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Aquaread offer a range of electrodes, from the standard pH, Conductivity, Optical Dissolved Oxygen and Turbidity electrodes to more specialist Optical and ISE electrodes such as Chlorophyll, Refined oils, Ammonia and Nitrate.

To cover the wide range of applications for this type of instrument Aquaread offer both portable, handheld monitoring systems and permanently installed, long-term deployment systems.

Aquaread, a fresh approach to water monitoring.

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STAND 793

The only trade show for the Analytical Industry that reaches buyers from the growth markets such as the Middle East & Africa, the Indian Sub-Continent as well as China & Asia.

The International Show for Tomorrow's Technology

ARAB LAB
The Expo 2012

EPPENDORF AG

Eppendorf's product highlight is the brand new Mastercycler nexus family. The new PCR instrument which sends status emails. Combining accuracy, sensitivity and guided operation, the new Eppendorf BioSpectrometer® offers outstanding flexibility in a small, robust instrument.

eppendorf



The electronic pipette Xplorer will be a part of the exhibition. With the introduction of the new Protein LoBind Deepwell Plate, Eppendorf is expanding the Eppendorf LoBind selection of products by a large-volume 96 well plate format.

The latest version of the Eppendorf Research® plus single-channel pipette weighs only 71g (lightest version of fix volume pipette).

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STAND 620

F-DGSi



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Products include: hydrogen generators, without maintenance, pressure max. 16 bars, purity 99.99999; nitrogen generators with PSA and membrane technology to enable F-DGS to match applications such as GC, ICP, COT, DEDL, sample evaporations and LCMS. A combined N₂/air version is available; zero air generators with or without an integrated compressor to produce a dry, clean air, without hydrocarbons for GC-FID;

F-DGS ultra air zero generators, unique system, combine an air dryer and zero air generator to obtain purities of air even higher; air dryers with and without CO₂ are designed to match applications such as FTIR, NMR, AA, TOC and rheometry.

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STAND 150

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Great Scientific are the OEM distributors for Thermo Fisher India Pvt Ltd and specialise in GC's for refinery gas analysers, fast refinery gas analysers, natural gas analysers, fast natural gas analysers, Piona analysers, simulated distillation analysers, benzene toluene analysers, BTEX analysers, MTBE analysers, LPG Analysers, dissolved gas analysers and TOGA.

Other products include: Spectronic 200 Vis-Spectrophotometers, UV-Vis Spectrophotometers and Atomic Absorption Spectrophotometers. Great Scientific also represent Hollow Cathode Lamps for AAS manufactured by Photron Pty Ltd and HCL Co Ltd.

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STAND 755

HAYER & BOECKER PARTICLE ANALYSIS

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test sieves according to ISO 565 and ISO 3310 in all shapes and sizes. Test sieves and test sieve shakers are prescribed for conventional sieve analysis of bulk material, whereby Haver & Boecker sets benchmarks in quality and diversity. In combination with HAYER CPA systems for photo-optical particle size and shape analysis and different types of sample reducers they present the intelligent particle analysis for a measuring range of 10 micron up to 400mm.

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STAND 309

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Outstandingly high quality and user-friendliness have the highest of priority at Hirschmann. We provide advanced problem solutions for daily work in medical laboratories, research and applications in industry. The quality, efficiency and reliability of these maximum precision and technically perfect products are therefore guaranteed.

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Web: www.hirschmannlab.de

STAND 510

HTL-LABNET

Labnet International, a leading worldwide supplier of high quality laboratory products to the life science industry for over 25 years specialises in a broad range of laboratory equipment. These include: centrifugation, liquid handling, shakers & rockers, constant temperature equipment, electrophoresis, gel documentation, thermal cyclers and laboratory plastics. Well established brands include the Spectrafuge™, BioPette™, Enduro™, AccuBlock™, and MultiGene™ product lines.

PZ HTL SA is devoted to the manufacture of high quality products for the laboratory industries. HTL specialises in the production and distribution of laboratory products including: single and multichannel variable volume pipettes, fixed volume pipettes, pipetting controllers, pipette tips and serological pipettes.

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STAND 224

INTEGRATED GULF BIOSYSTEMS

IGB is a complete solutions provider for Life and Analytical



Sciences laboratories in the Middle East and North Africa region.

Through constant interaction with industry experts and scientific communities across the region to understand their needs and problems, IGB are able to offer core technologies like next generation sequencing, PCR, real time PCR, chromatography, LC-MS/MS, ion chromatography, readers, washers, robotic workstations, automated storage solutions, cloning and imaging systems.

IGB in active collaboration with its partners strives to deliver the best products, solutions and support to its customers. There is a constant effort to innovate and provide a successful scientific solution to customers. Global partners include Life Technologies, Applied Biosystems, AB Sciex, Thermo Scientific (Dionex), Hamilton and Molecular Devices.

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STAND 460

INTERNATIONAL LABMATE LTD

For over 38 years, International Labmate has been providing manufacturers of scientific equipment with ideal platforms to market their products.



Various markets are covered by each publication title: International Labmate, Labmate UK & Ireland, Lab Asia, Chromatography Today, International Environmental Technology, Asian Environmental Technology, Petro Industry News, Measurement Analysis China and Pollution Solutions.

The company also provides a variety of other successful platforms for

reaching the scientific community including the exhibitions WWEM (Water, Wastewater and Environmental Monitoring), Mercury 2013, CEM (Continuous Emissions Monitoring) and the AQE (Air Quality and Emissions) show and online platforms such as E-Bulletins, banner advertising and electronic direct marketing.

Email: info@intlabbmate.com
or sales@intlabbmate.com
Web: www.labmate-online.com

STAND 742

The ARABLAB 2012 Seminars Programme will feature over 90 'branded' Seminars, dedicated to presenting unique networking platforms for Buyers and Users

“**ARABLAB is one of the most influential laboratory and instrumentation events in the world...**”

LGC STANDARDS

LGC Standards provides a range of products and services for use in a range of laboratory settings.



With over 170 years of experience in analytical chemistry, LGC is the UK National Measurement Institute for Chemical and Biochemical measurements. This scientific expertise positions LGC Standards perfectly to provide quality management solutions across the following disciplines; pharmaceuticals, food, environmental, industrial, clinical, forensic and proficiency testing schemes.

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Web: www.lgcstandards.com

STAND 341

Plastic as Science

At the end of Fifties, the plastics technological developments led naturally to the birth of the **Labware Division**, the Kartell section specifically dedicated to study and supply products for the laboratory market. The Division uses raw materials, such as Polypropylene, Polystyrene and Polyethylene to produce a wide range of lightweight, highly resistant and economic products, the natural alternative to the glass. *That's the reason why Kartell is today internationally known as a leader in high quality technical laboratory products.*

Kartell LABWARE
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20082 - Noviglio (MI) - Italy
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www.kartell.it, labware@kartell.it

Circle no. 170

KARTELL SPA

Kartell Labware Division, active on the international market since 1954, offers a complete range of over 1400 different plastic items is presently distributed in more than 80 countries in the world. The core business is mainly linked to industrial (food and beverage, pharma) and QC laboratories as well as to manufacturing sites, healthcare and environmental field, hospitals and universities.

Kartell LABWARE



Quality Management System UNI EN ISO 9001:2008 and ISO 14001:2004

Email: labware@kartell.it
Web: www.kartell.it (Labware Division)

STAND 859

LOBA CHEMIE PVT LTD

Established in 1975 – A leading Producer of Laboratory Reagents and fine Chemicals based in India, Loba Chemie Loba Chemie has a state of the art manufacturing plant located 100 Kilometers from Mumbai at Tarapur. The company has a work force of over 250 qualified and experienced employees.



Sophisticated and modern Laboratory equipped with instruments such as AAS, HPLC, GC from world class manufacturers, for example, Shimadzu, PerkinElmer and Waters.

Range: ACS reagents, fine chemicals, HPLC solvents, inorganic salts, biological stains and dyes, indicators, buffers, dry solvents, CVS, ion pairing, essential oils.

Lobalife: laboratory glassware, safety cabinets, ultrasonic bath, pipettes, microscopes, colorimeter, photometer, safety products.

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STAND 742

“**Connecting people from over 85+ countries, ARABLAB is the No1 business to business show for the analytical industry.**”

KRÜSS GMBH

The Tensiometer K11MK4 from Krüss GmbH is a stand-alone instrument for routine quality control measurements of the surface and interfacial tension.



With the large, high-resolution touch panel based on Windows, automatic measurements with the ring, plate or rod methods, as well as lamella detachment and density measurements, can be parameterised, started and saved.

The instrument is equipped with a high-precision force sensor that allows resolution of the measuring values to 0.01 mN/m. The sample table moves within a speed range of 0.1 to 500mm/min. By using optional accessories, measurements can also be carried out in a temperature range between -10 and 130°C.

The results and all their associated measuring parameters are stored in the large 8-gigabyte memory of the touch panel, together with raw data such as the time-dependent or height-dependent force values or the lamella height.

E-mail: info@kruss.de
Web: www.kruss.de

STAND 329

Labnet

Labnet International, Inc.
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Leading worldwide supplier of laboratory equipment.

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ARABLAB is the No.1 business to business show for the Analytical Industry
Stand No. 224



Circle no. 171

International Labmate look forward to welcoming you to stand 742 at Arablab 2012.

LOVIBOND TINTOMETER

The Lovibond® brand of colour measurement is recognised internationally for its accuracy in the colour analysis of liquids and solids including: edible, industrial and fuel oils, chemicals, pharmaceuticals, beverages and foodstuffs. The instruments and ISO17025 certified reference materials comply with international test methods and standards such as ASTM, DIN, AOCS and ISO. The new technical concept from Lovibond® Tintometer® saves time, cost and the environment. With the PFXi instruments, users benefit from the capabilities of Remote Calibration and Management Service via internet (RCMSi). The company also provides reflectance colour measuring systems and software for quality control and colour prediction.



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Web: www.lovibond.com

STAND 124

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Naizak - Lab Systems has emerged as a technology leader in serving the scientific community in the Gulf Region by offering a wide range of nano, analytical, materials testing, medical and industrial technologies. Established in Al-Khobar, Saudi Arabia, its network of regional offices in the Kingdom and other Gulf countries provides total laboratory solutions to petrochemical industry, educational institutes, research & development centres, oil & gas industry, government laboratories, environmental laboratories, local industries and other private sectors.



It also takes a leading role in turn-key and long-term laboratory projects.

Email: labsystems@naizak.com
Web: www.naizak.com

STAND 258

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Pol-Eko-Aparatura sp.j is a leading manufacturer of laboratory equipment that provides temperature controlled environment and complex solutions to every laboratory. Their quality products have gained recognition and can be found in the scientific market all over the world.



At ArabLab 2012 Pol-Eko-Aparatura will be displaying their latest generation of climatic chambers in the TOP+ version which is equipped with a full colour 5.7" touch screen, USB slot for data logging and Ethernet socket for control via Internet, as well as a new range of laboratory incubators, ovens and thermostatic cabinets, and a selection of steel laboratory furniture.

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STAND 824

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Metrohm Ltd is the only company providing practically all the relevant ion analysis technologies under one roof: Potentiometric and Karl Fisher titration, voltammetry and ion chromatography, pH, ion and conductivity meters, stability measuring instruments, instrument software and method-specific software packages, peripheral units, as well as a full range of dosing and liquid handling.

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STAND 354

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STAND 1008

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Web: www.paragon-sci.com

STAND 446

RETSCH TECHNOLOGY

Retsch Technology's core competence is to combine innovative technology for particle characterisation and quality control with a maximum of operating convenience. The product line for particle characterisation covers a size range from 0.3nm to 30mm. The instruments, which operate with different measurement techniques, allow for analyses of particle size and particle shape of suspensions, emulsions, colloidal systems, powders, granules and bulk materials.



Retsch Technology offers individual support through a worldwide agency network. Samples can be analysed with the suitable method and instrument at the company's application laboratory in Haan, providing existing and potential customers with tailor-made solutions for their specific application.

Email: technology@retsch.com
Web: www.retsch.com

STAND 626

ARABLAB is the global buying source for tomorrow's technology makers and end-users

SCHARLAB SL

A manufacturer of laboratory reagents and microbiology culture media, Scharlab are located in Barcelona, Spain, with factories in two countries; Spain and Poland; subsidiaries in Hungary, Poland, Indonesia, Philippines and China and a distribution network in more than 90 countries. Scharlab are a mid-size company with high flexibility and excellent service; tailor-made products; more than 60 years in the market; high quality products; 20 years experience in exporting worldwide: quality: ISO 9001:200, ISO 14001:2004, CE Mark, QC laboratories in house.

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Web: www.scharlab.com

Scharlab



STAND 452

*In 29 years,
ARABLAB has
grown from just 40
exhibitors to over
800 of the
industry's leading
companies from
around the globe*



AN IMPRESSIVE STEP AHEAD IN BOD MEASUREMENT

BOD EVO, the most convenient way to get reliable results automatically on the Biochemical Oxygen Demand for water and wastewater quality control. Data management and reporting become incredibly intuitive with the wireless data transmission to the exclusive BODSoft™.

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Circle no. 172

SCILABWARE LTD

SciLabware Ltd, based in Stone, Staffordshire, is one of the world's leading manufacturers of



laboratory glassware and reusable plastics. Their extensive product range features over 4,000 general purpose and specialised glassware and reusable plastic laboratory products carrying some of the best known names in science: Pyrex® borosilicate glassware; Quickfit® interchangeable jointed glassware; MBL® volumetric glassware; Azlon® plasticware.

From glass beakers and condensers to plastic measuring cylinders and washbottles SciLabware's range of consumables are manufactured the most rigorous British and International standards. Product excellence is achieved by the enforcement of strict quality standards and meticulous quality control.

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Web: www.scilabware.com

STAND 646

TE LABORATORIES LTD

TE Laboratories Ltd is a company specialising in the chemistry area.

This includes the manufacture of a large range of reagents, buffers and standards. A full range of reagents for on-line instrumentation has been developed. Custom manufacturing capabilities are also offered. The manufacturing facilities are part of newly built complex which also houses our ISO17025 accredited laboratories. In addition to chemical supply technology transfer opportunities exist in the areas of environmental analysis, Transformer oil analysis and lubricating oil analysis and diagnosis. A full catalogue is available for collection on the stand. Enquires from potential distributors are welcomed.



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STAND 154

VELP SCIENTIFICA

Velp Scientifica, an Italian company with 29 years' experience in design, manufacture, distribution and servicing of high quality laboratory equipment, is a key reference for laboratories, research centres and quality control departments worldwide. Applications range from food and feed and water analysis to stirring solutions. Velp analytical instruments include Kjeldahl apparatus, digesters, Dumas analyser, fat and raw fibre extractors. Sample preparation instruments include BOD, COD, incubators, refrigerator and Jar Test, overhead stirrers, heating / magnetic stirrers and vortex mixers. TEMS™ technology saves time, energy, money and space, pursuing Velp's commitment to optimise ecology and economy and protect our planet.

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STAND 754

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Known for high quality and reliability, Sherwood Scientific products are all manufactured in Cambridge, UK and sold and supported through a distributor network covering over 80 countries. The history and heritage of Sherwood's product lines can be traced back more than



Model 926
Chloride Analyser

70 years to companies such as Johnson Matthey, Corning and CIBA Corning. The manufactured range of scientific instruments include flame photometers, chloride analysers, colorimeters, fluid bed dryers and magnetic susceptibility balances; with applications in industries, such as food, cement, water, fertiliser, soil, chemicals, pharmaceuticals and clinical chemistry as well as in education and research.

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Web: visit www.sherwood-scientific.com

STAND 346

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Email: analyze.eu@thermofisher.com
Web: www.thermoscientific.com/arablab2012

STAND 700

The International Show for Tomorrow's Technology
ARABLAB
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